VIETNAM GOLF INCENTIVE! New Paths Await You







Description of itinerary: Ho Chi Minh City (3Nites) - CU CHI TUNNELS - VIETNAM
 GOLF & COUNTRY CLUB - PHAN THIET Beach / MUI NE Cape (3Nites) - OCEAN
 DUNES GOLF CLUB --- 7 days / 6 nights ---

Date	From	То	Itinerary
Date Day 1 NOV 2006	ARRI OVERN HO CH CI (by A	To VAL & IGHT IN I MINH TY /C car, ycle)	Arrival in Saigon or Ho Chi Minh City in the morning (I suppose). Special welcome by Vietnamese girls wearing in traditional cloths all warmly with colourful garlands, cold water and wet handkerchiefs to everybody, a moment of courtesy meeting then self-introduce with Indochina Incentive House's representative and tour guides the meeting point's Tan Son Nhat Airport. Saigon or Ho Chi Minh City, a young city with the age of more than 300 years, a center of culture, education, commerce and tourism of Vietnam, the biggest city of Vietnam mix with the West and the Orient, and once known as the "Pearl of Far East". Express check-in with welcome-drink and room-keys are being available. After check-in, take your time to have a moment of resting after a long flight. After that, enjoy city tour with its highlights by the rickshaws — a typical transport personally with a very traditional style. First stop at Neo-Roman Notre Dame Cathedral — one of the most splendid and typical of the beautiful French-built churches in Ho Chi Minh city, next Municipal Post Office — Saigon's French-style main post office to admire and take photos of its nice architecture that is one of the HO CHI MINH City's symbolizing images. Later, pass by Ho Chi Minh City People Committee (also the old French City Hall before 1975), and Municipal Theatre built in 1899. Now transfer to downtown and visit to Ben Thanh Market in the heart of Saigon with how many things are available for your choice. Then back to your hotel by bus. Let's imaging then amazing of gift incentive (just a surprising gift to everybody: may be a Vietnamese t-shirt,
			tourist hat, catalogue and map) which placed somewhere in the room, enjoy your stay. Night tour (over 10 Paxs only): For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life. Extra surcharge: TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own.

Date	From	То	Itinerary
			BREAK DOWN PRICES : (in U.S dollar)
			- TRANSFER & TOUR GUIDE: US\$ TBA /pax
			- TOURS, RICKSHAWS: US\$ TBA /pax
			- DRINK EN ROUTE : US\$ TBA /pax
			- INCENTIVE GIFT: US\$ TBA /pax
			- HOSPITALITIES: US\$ TBA /pax
			- ACCOMODATION incl ABF (usd / room / night):
			 luxury Hotel 5 stars US\$ TBA /DBL or TWN or SGL room
			very good Hotel 5 stars US\$ TBA /DBL or TWN or SGL room
			NOTE: Check in time at 14.00. Early check in may be half or full charge of 1 night depending on that time.
			Overnight in Ho Chi Minh city.
Day 2		I MINH	Morning excursion to Cu Chi Tunnels located at the threshold of Saigon
	CI	TY	and adjacent to the revolutionary base, played an important role in the two wars of resistance against French and American. Visitors will have a lot of
	CU CHI 1	TUNNELS	questions as knowing that Cu Chi was an "underground village" with its labyrinth of interlaced tunnels having a combined length of more than 200
	OVERN	IGHT IN	km of tunnels built here by the Communist guerillas are the highlight of South Vietnam tours. You will be guided to the bedrooms, meeting rooms,
		I MINH TY	air-raid shelters, smokeless kitchens, and experience life underground during your short visit to this extraordinary tunnel complex. Opportunity to
		Car 140	crawl into the tunnels for discovering and hearing all things of it. You can also try shooting with real bullets here (your own account).
			Lunch : Ben Nay restaurant-a typical garden countryside restaurant in Cu Chi tunnels area, on set menu.
			Back to HO CHI MINH City and enjoy city tour with visit to the Reunification Palace – a symbol of Saigon old Government before 1975, (also called former President Palace) to learn the sorrowful historic of Vietnam from 1954-1975. Then visit and enjoy shopping at lacquerware / Silk weaving and handmade of gem, jewelleries Workshops where the skilful artisans will explain and show you the whole interesting and complicated process to produce a beautiful arts, lacquerware from wood, egg shell, oyster shell, lacquer, and sewing, embroidering the pictures and long-dress (Ao Dai) you will see the handicraftmen working on the products and the collections of excellent lacquerwares and Ao Dai / longdress at these Workshops too.
			Dinner : will be held on the terrace of the Floating Restaurant with high-class foods, reception cocktail and welcoming thunderous music to warmly greet your people when embarking, a music band with particularly interesting fire-circus, favourite love songs then dancing together with the lovely and jolly western/oriental melodies. Enjoy cruising around Saigon River during dinner and Saigon-by-night sceneries.
			Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.
			Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own
			BREAK DOWN PRICES : (in U.S dollar)
			- TRANSFER & TOUR GUIDE: US\$ TBA /pax
			- ENTRANCE FEES & TOURS: US\$ TBA /pax

Date	From	То	Itinerary
			- LUNCH: US\$ TBA /pax
			- RIVER CRUISING DINNER: US\$ TBA /pax
			- DRINK EN ROUTE : US\$ TBA /pax
			- HOSPITALITIES : US\$ TBA / pax
			- ACCOMODATION incl ABF (usd / room / night) :
			- luxury Hotel 5 stars US\$ TBA /DBL or TWN or SGL room
			very good Hotel 5 stars US\$ TBA /DBL or TWN or SGL room
			Overnight in Ho Chi Minh city. (B, L, D)
Day 3	HO CHI MINH CITY - GOLFING AT VIETNAM GOLF & COUNTRY CLUB		After breakfast, drive to VIETNAM GOLF & COUNTRY CLUB in Thu Duc District (20 km from HCM City). You have all time to play golf (1 round) at the Premier Golf Club in Vietnam, including West Course and East Course. The West Course favors the Asian tradition of narrow tree-lined fairways and fast smooth green. The East Course offers long, wide fairways with well placed bunkers and water hazards, plus challenging, undulating
	(by A/C o	car, boat)	greens. Playing 18-hole golf. Finally, transfer back to your hotel then free at leisure until the time of Cultural Show-Dinner.
			Dinner : Evening is the time of Cultural Show-Dinner, is an interesting welcoming dinner in a garden-riverside restaurant buffet. Take a private boat which to be rent exclusively for the group, 1 hour cruising to Binh Quoi tourist village, and enjoy a traditional show of wedding ceremony before having dinner on the riverside restaurant with a very pleasant setting. The show will tell you the Southern Vietnamese traditional wedding with folk music and classic melodies, rites expressing Vietnamese humanity, a cup of reception herbal tea is good beginning to wake-up your mind for a night show. After that, drive back to your hotel.
			A wow factor as a glass of champagne in a nice place should be in the Marina of Saigon River, transfer to Marina on early half hours of a river cruising tour, welcoming lion-dragon dance in jolly noises & hollow drumbeat then enjoy a glass of champagne during the nice views of Saigon River and surroundings. Extra surcharge: TBA USD/Pax
			Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.
			Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own
			BREAK DOWN PRICES : (in U.S dollar)
			- TRANSFER & TOUR GUIDE: US\$ TBA /pax
			- BOAT TOUR & CULTURAL SHOW: US\$ TBA /pax
			- GOLF FEES (GREEN & CADDY) 1 round 18 holes :
			 Weekdays: US\$ TBA /pax (a surcharge will be applied for Saturday, Sunday, National holidays)
			- DINNER : US\$ TBA /pax
			- DRINK EN ROUTE : US\$ TBA /pax
			- HOSPITALITIES: US\$ TBA /pax
			- ACCOMODATION incl ABF (usd / room / night):
			- luxury Hotel 5 stars US\$ TBA /DBL or TWN or SGL room
			very good Hotel 5 stars US\$ TBA /DBL or TWN or SGL room

Date	From To		Itinerary
			Overnight in Ho Chi Minh city. (B, D)
Day 4	HO CHI MINH CITY - PHAN THIET BEACH (by A/C car 200km) OVERNIGHT IN PHAN THIET BEACH OR NE CAPE		This morning, after breakfast, transfer to Phan Thiet beach – Mui Ne Cape , 200 km from Ho Chi Minh City, the highway is smoothly and cost you of 7 hours usually, since we have to stop somewhere for the rests or visiting also. Landscapes en route are very interesting with the immense rice-fields, farmers are working in the fields, small and peace villages there are the sweet beginnings to talk with then explaination of Vietnam by our tour guides. Alternately, some funny stories or folk-stories will be told and together with the indoor team-games which very fancy! Phan Thiet beach – Mui Ne Cape, one of the leading relaxed destinations in Vietnam, where you have wonderful days for relaxation. Arrival your beach resort, check in and take your time to free at leisure, the Phan Thiet beach or Mui Ne Cape are so transparent water, often calm and healthy air, you would enjoy yourself a free-care fullday to sun-sea bathing on beach or just relax yourself and lazing around. Let's making the most of unforgettable senses of a restful day truly.
			There is available to stop-over a nice place / restaurant / cafeteria somewhere, to drink a good local drink or cake during the long transfer. No extra.
			Dinner : Group buffet dinner inside your beach resort on open-air area, enjoy yourself on romantic setting of sea-breeze, silent-night.
			Let's imaging then amazing of gift incentive (just a surprising gift to everybody: may be a fine lacquerware jewelry box or a special object from Vietnam beaches) which placed somewhere in the room, enjoy your stay.
			Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.
			Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own.
			BREAK DOWN PRICES: (in U.S dollar)
			- TRANSFER & TOUR GUIDE: US\$15/pax - BUFFET DINNER: US\$ TBA /pax
			- DRINK EN ROUTE: US\$ TBA /pax
			- INCENTIVE GIFT: US\$ TBA /pax
			- HOSPITALITIES : US\$ TBA /pax
			- ACCOMODATION incl ABF (usd / room / night):
			- luxury Beach Resort 4 stars US\$ TBA / DBL or TWN or SGL room
			 very good Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room
			Overnight in Phan Thiet Beach – Mui Ne Cape. (B, D)
Day 5	BEA	THIET	Breakfast at hotel then full day for enjoying and feeling the unforgettable wonderful time in the beautiful seaside spot in Vietnam.
	NE (OVERY - CAPE car, and	Firstly, a short visit to Phan Thiet port – one of the largest commercial fishing ports in Vietnam and watch the renowned multi colored boats come in as the fishermen deliver their catch. Travel then Thuy Tu fishermen museum where you will find the largest whale skeleton in the world, along with over 100 other whale skeletons of varied species. Followed-up, a
	Safari Jeep tour)		moment to have a look or buy something in Phan Thiet Market, then visit

Date	From	То	Itinerary
	OVERNIGHT IN PHAN THIET BEACH OR NE CAPE		to ancient Duc Thanh school where the famous teacher, Nguyen Tat Thanh (later known as President Ho Chi Minh) stopped to teach on his journey throughout Vietnam on 1911. On the way drive back to resort, visit Pô Sänü towers - ancient towers constructed by the Chams who once were the owners of a nation called the Kingdom of Champa which had been existing for more than a thousand years. Now the towers still stand there, old and weathered in the shape of a linga, standing on a rocky hilltop and overlooking the sea like the historical witnesses to the ups and downs of a nation on this land for over millennium. The towers seem to wait for you, the visitors coming from the distant lands to discover the left secrets of the ancient vestiges belonging to a lost kingdom. Just a very short distance of the ancient Champa towers is the old fighting bunkers, which its communication trenches, bartizans and fighting shelters are quite a must-see of the one-time civil-war, is really a memorable to meditative about the political upheavals. Lunch: Set menu lunch in a Rocky beach side restaurant with specialities
			sea-food. Afternoon, enjoy an exciting Jeep safari tour which both young and seniors will enjoy this natural trek. The old jeeps departs from your hotel and take you to the nearby coastal resort town of Mui Ne. From there you begin your off-road journey towards the colourful sand dunes, which have been a theme for photographers for many years, each dune have its own beauty, and may change their shapes under winds. Continue through some volcanic stone banks to drive on and experience the colourful petit-canyon, is quite a copy of grand-canyon in Arizona – USA. Continued the jeep tour running on the seaside where you will view a wide scenic unspoiled beach, just you and the sea birds! That's a moment of life-time!
			On way back to hotel, there are further opportunities to visit the magical "fairy stream" where you can have the pleasure to walk barefooted in the river, surrounded by coconut trees, grandiose cliffs made from red and yellow clay.
			Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.
			Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own
			BREAK DOWN PRICES : (in U.S dollar)
			- TRANSFER & TOUR GUIDE: US\$ TBA /pax
			- ENTRANCE FEES & JEEP SAFARI TOUR : US\$ TBA /pax - SEA-FOOD LUNCH : US\$ TBA /pax
			- DRINK EN ROUTE: US\$ TBA /pax
			- HOSPITALITIES : US\$ TBA /pax
			- ACCOMODATION incl ABF (usd / room / night):
			- luxury Beach Resort 4 stars US\$ TBA / DBL or TWN or SGL room
			 very good Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room
			Overnight in Phan Thiet Beach – Mui Ne Cape. (B, L)
Day 6	PRECIO	OR YOUR US TIME G GOLF	After breakfast, take your time to free at leisure Or just a very short distance transfer to OCEAN DUNES GOLF CLUB for playing golf (1 round). It is a top notch 18-hole golf course near the beachfront at the Novotel

Date	From	То	Itinerary
	(without guide & transfer)		Hotel. Viewed from above, Ocean Dunes Golf Club looks like a fine and smooth carpet, lining the shore of clear sea, with an attractive green. Located at No.1 Ton Duc Thang Street, this is a golf course of international standard, with many foreign tourists coming and training every day.
			It is worth spending all your precious time to discover such wonder. After an interesting round of golfing, you return to hotel for night.
			Let's imaging then amazing of gift incentive (just a surprising gift to everybody: may be a woodencarving vietnamese doll and a latest DVD of Vietnam sceneries) which placed somewhere in the room, enjoy your stay.
			Dinner : enjoy a lovely Farewell Dinner inside VICTORIA resort with the live-Filipinos music band, pre-dinner cocktail, live music band of traditional & international melodies, funny song, exciting activities of team-games, then delicious barbecue from fresh seafood, fish to meat, a latest album which contain their lovable pictures and noteworthy scenes throughout the itinerary will be the full meaning gift to every couple or single! live-Filipinos music may be available in VICTORIA resort.
			BREAK DOWN PRICES : (in U.S dollar)
			- FARE-WELL OUT-DOOR DINNER: US\$ TBA /pax
			- INCENTIVE GIFT: US\$ TBA /pax - GOLF FEES (GREEN & CADDY) 1 round 18 holes: US\$75/pax(a surcharge
			will be applied for Saturday, Sunday, National holidays)
			- HOSPITALITIES : US\$ TBA /pax
			- ACCOMODATION incl ABF (usd / room / night) :
			- luxury Beach Resort 4 stars US\$ TBA / DBL or TWN or SGL room
			 very good Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room
			Overnight in Phan Thiet Beach – Mui Ne Cape. (B, D)
Day 7	until ch	leisure leck-out THIET	After breakfast, take your time to free at leisure for your independent activities until check out, transfer back to Ho Chi Minh City and straight-up to the Tan Son Nhat Airport for a return flight back home. End of your exciting trip.
		- I MINH TY	NOTE: Check out time at noon. Late check out may be half or full charge of 1 night depending on that time.
	8	& CK HOME	It's timely, you have to say Good-Bye Vietnam. Good-bye Indochina. You surely have plentiful memories of Orient also my country. We (Indochina Incentive House) thank you very much for your choice of our company as your ground handler in Vietnam and may be Indochina countries on further, be sure all our people are your best friends always and beyond. May we will meet and honoured welcome you have other voyages to Indochina in the days coming, continuing to discover, to experience the endless imposing landscapes, then get the really restful moments in a diversified World and a colourful Subregion of Mekong River: VIETNAM – LAOS – CAMBODIA – THAILAND - MYANMAR!
			BREAK DOWN PRICES: (in U.S dollar)
			- TRANSFER & TOUR GUIDE: US\$ TBA /pax
			- DRINK EN ROUTE : US\$ TBA /pax

BREAK DOWN RATES :

OFFERED SERVICES	Nett Prices in USD p 70~80 p a	Notes			
	Super Deluxe Hotels	Deluxe Hotels			
TRANSFERS & TOUR GUIDE	TBA	TBA			
GOLF FEES (GREEN & CADDY) 1 round 18 holes in HCM City on weekdays & Phan Thiet Beach.	ТВА	ТВА	a surcharge will be applied for Saturday,Sunday, National holidays		
ENTRANCE FEES, TOURS, RICKSHAWS, JEEP, BOATS & CRUISINGS	ТВА	ТВА			
LUNCHEONS	ТВА	TBA	as indicated		
DINNERS & PRE-DINNERS	TBA	TBA	as indicated		
DRINK EN ROUTE	ТВА	ТВА	Beer,solf-drink & drinking water basically		
HOSPITALITIES : SERVICES EN ROUTE, NIGHT SHOWS, TRADITIONAL PROCESSION, MUSIC & WELCOMINGS	ТВА	ТВА			
INCENTIVE GIFTS	ТВА	TBA			
ACCOMMODATIONS in TWN or DBL	ТВА	ТВА	Including ABFs		
ACCOMMODATIONS in SGL room	ТВА	ТВА	Including ABFs		
Management fees, services charges *	ТВА	TBA			
GRAND TOTAL (per Pax in TWN or DBL)	ТВА	TBA			
GRAND TOTAL (per Pax in SGL)	ТВА	ТВА			
Visa upon arrival in Vietnam *	ТВА	ТВА	May arrange by us		
Note: The *I tems are not including F.O.C.					

INCLUSIVE OF: EXCLUSIVE OF:

- Private transportation between areas by A/C vehicle, tricycle, jeep as indicated in the itineraries.
- Accommodation based on TWN / DBL or SGL basic R.O.H rooms with daily breakfasts.
- Sightseeings, excursions and entrance fees.
- Meals in the good local restaurants / inside hotels/resorts as indicated.
- Drink during tour & en route.
- Outdoor/Indoor WOW activities, team building/games, traditional music shows, Procession, Pre-dinner cocktails, welcoming music and entertainments, special welcome as indicated.
- Incentive Gifts in the staying room and Suggested night activities as indicated.
- English or French speaking guides during tours.
- A Representant from Indochina Incentive House during the full stay.

- International flights and airport taxes.
- Visa arrangement fees.
- Insurances.
- Personal expense such as telephone calls, fax, laundry, other meals and drinks, and highlights, sightseeings or activities which are not indicated in the programs.
- Drinks at meals.
- An extra fee for German / Italian / Spanish / Russian speaking guides.
- Excess baggage charges. Tips.

FOC POLICY:

♦ For group of 70~80 paying paxs : 03 FOCs in twin sharing room

CHILD POLICY:

- Child under 6 YRS sharing room without extra bed: 50% of adult's rate
- ♦ Child under 6 YRS sharing room with extra bed: 75% of adult's rate
- Child from 6-10 YRS sharing room without extra bed: 70% of adult's rate
- Child from 6-10 YRS sharing room with extra bed : 90% of adult's rate
- Child from 10 YRS sharing room without extra bed: 80% of adult's rate
- Extra accommodation rates will be applied in case of a group meeting / conference may take place inside hotels resorts.

HOTEL LIST

CITIES	SUPER DELUXE	DELUXE
HO CHI MINH CITY	• CARAVELLE 5 Stars (SUPERIOR) www.caravellehotel.com	NEW WORLD 5 Stars (DELUXE) www.newworldvietnam.com
	• SOFITEL PLAZA 5 Stars (SUPERIOR) www.accorhotels.com	• LEGEND 5 Stars (DELUXE) www.legendhotelsaigon.com
	OR SIMILAR	RENAISSANCE RIVERSIDE 5 Stars (DELUXE CITYVIEW) <u>www.renaissancehotels.com</u> OR SIMILAR
PHAN THIET BEACH - MUI NE CAPE	VICTORIA PHAN THIET RESORT 4 Stars (SEAVIEW BUNGALOW) www.victoriahotels-asia.com OR SIMILAR	 NOVOTEL RESORT 4 Stars (SUPERIOR SEAVIEW) www.accorhotels-asia.com/asia PANDANUS RESORT 4 Stars (ROH) www.pandanusresort.com OR SIMILAR

CONDITIONS OF TOUR

- **1. Validity:** Tour Rates will be validated to SEPTEMBER 2006. The above prices are not valid on Christmas New Year Day and Lunar New Year periods.
- 2. Payment method:
 - +By credit card plus surcharge for bank fee such as Visa or Master (3%), American Express Card (4.5%) and JCB (4%)
 - + By Telegraphic Transfer Remittance: Please plus **25 USD** of Bank Charges to The Total Amount for every time of payment.

Beneficiary: KIEU PHUONG THAO

A/C#: 100014849194891

At VIETNAM EXPORT IMPORT JOIN-STOCK BANK

SWIFT CODE: **EBVIVNVX**

Address of bank: 7 Le Thi Hong Gam St., Dist.1, HO CHI MINH CITY, VIETNAM

- 3. Notes of payment:
 - + All the above prices are **NETT** and **exclusive of any bank charge** for transferring the money to your account to ours or **surcharge if payment by credit card**.
 - + Please be informed that payment by **Bank Draft** is not accepted.
- **4. Deposit :** Deposit representing 30% estimated charges for the whole is to be submitted to TOAN VINH when confirm and the balance will be paid at least 15 days prior to arrival.
- **5. Rooming List:** A rooming list for the above group must be submitted to the hotel at least 30 days prior to the group's or as soon as it is available.
- 6. Cut-off Date: 30 days prior to group's arrival.
- 7. Cancellation Policy:
 - Within 30 days prior to arrival, 30% charge will be applied
 - Within 21 days prior to arrival, 50% charge will be applied

- Within 14 days prior to arrival, 70% charge will be applied
- Within 7 days prior to arrival, 100% charge will be applied

NOTES ON THE TOUR:

- In the event of Force Majeure, unpredictable events (natural calamity, epidemic diseases, delayed flights,...) which are powerless or out of control, Toan Vinh Tours will not compensate any service influenced. The parties concerned nevertheless try the best in order to limit potential loss or damage.
- Passengers will have to pay all expenses of any change, which is made by the Clients themselves during the ongoing tour.
- During the on-going tour, any cut of services, which is made by Passengers themselves, will not be refunded in money.