

VIETNAM INCENTIVE ! New Paths Await You



✧ Description of itinerary : **Ho Chi Minh City (2N) - CU CHI TUNNELS - Mekong Rivers / MY THO - CAN THO (1N) - PHAN THIET Beach / MUI NE Cape (3N)**
--- 7 days / 6 nights ---

| Date | From | To | Itinerary |
|-------|--|----|---|
| Day 1 | ARRIVAL & OVERNIGHT IN HO CHI MINH CITY (plane, car, boat, tricycle) | | <p>Arrival in Saigon or Ho Chi Minh City in the morning (I suppose). Special welcome by Vietnamese girls wearing in traditional cloths all warmly with colourful garlands, cold water and wet handkerchiefs to everybody, a moment of courtesy meeting then self-introduce with Indochina Incentive House's representative and tour guides the meeting point's Tan Son Nhat Airport. Saigon or Ho Chi Minh City, a young city with the age of more than 300 years, a center of culture, education, commerce and tourism of Vietnam, the biggest city of Vietnam mix with the West and the Orient, and once known as the "Pearl of Far East".</p> <p>Express check-in with welcome-drink and room-keys are being available. After check-in, take your time to have a moment of resting after a long flight.</p> <p>After that, enjoy city tour with its highlights by the rickshaws – a typical transport personally with a very traditional style. First stop at Neo-Roman Notre Dame Cathedral - one of the most splendid and typical of the beautiful French-built churches in Ho Chi Minh city, next Municipal Post Office - Saigon's French-style main post office to admire and take photos of its nice architecture that is one of the HO CHI MINH City's symbolizing images. Later, pass by Ho Chi Minh City People Committee (also the old French City Hall before 1975), and Municipal Theatre built in 1899. Now transfer to downtown and visit to Ben Thanh Market in the heart of Saigon with how many things are available for your choice.</p> <p>Dinner : Evening is the time of Cultural Show-Dinner, is an interesting welcoming dinner in a garden-riverside restaurant buffet, included drink (1/2 bottle of wine or 2 cans of beer or 2 cans of soft-drink per pax, free-flow of mineral water, tea and coffee). Take a private boat which to be rent exclusively for the group, 1 hour cruising to Binh Quoi tourist village, and enjoy a traditional show of wedding ceremony before having dinner on the riverside restaurant with a very pleasant setting. The show will tell you the Southern Vietnamese traditional wedding with folk music and classic melodies, rites expressing Vietnamese humanity, a cup of reception herbal tea is good beginning to wake-up your mind for a night show.</p> <p>Then back to your hotel by bus. Let's imaging then amazing of gift incentive (</p> |

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| | | | <p><i>just a suprising gift to everybody : may be a Vietnamese t-shirt, tourist hat, catalogue and map) which placed somewhere in the room, enjoy your stay.</i></p> <p>A wow factor as a glass of champagne in a nice place should be in the Marina of Saigon River, transfer to Marina on early half hours of a river cruising tour, welcoming lion-dragon dance in jolly noises & hollow drum-beat then enjoy a glass of champagne during the nice views of Saigon River and surroundings. Extra surcharge : TBA USD/Pax</p> <p>Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</p> <p><i>Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own (D)</i></p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - TRANSFER & TOUR GUIDE: US\$ TBA /pax - TOURS, RISKSHAWS, BOATS & CULTURAL SHOW: US\$ TBA /pax - DINNER : US\$ TBA /pax - DRINK DURING MEAL & EN ROUTE : US\$ TBA /pax - GIFT INCENTIVE : US\$ TBA /pax - HOSPITALITIES / WELCOMING SERVICES, NIGHT SHOW : US\$ TBA /pax - ACCOMODATION incl ABF: <ul style="list-style-type: none"> - luxury Hotel 5 stars US\$ TBA /DBL or TWN or SGL room - very good Hotel 5 stars US\$ TBA /DBL or TWN room or SGL room <p>NOTE: Check in time at 14.00. Early check in may be half or full charge of the hotel rates depending on that time.</p> |
| Day 2 | <p>HO CHI MINH CITY</p> <p>-</p> <p>CU CHI TUNNELS</p> <p>-</p> <p>OVERNIGHT IN HO CHI MINH CITY</p> <p>(by A/C Car 140 km)</p> | | <p>Morning excursion to Cu Chi Tunnels located at the threshold of Saigon and adjacent to the revolutionary base, played an important role in the two wars of resistance against French and American. Visitors will have a lot of questions as knowing that Cu Chi was an "underground village" with its labyrinth of interlaced tunnels having a combined length of more than 200 km of tunnels built here by the Communist guerillas are the highlight of South Vietnam tours. You will be guided to the bedrooms, meeting rooms, air-raid shelters, smokeless kitchens, and experience life underground during your short visit to this extraordinary tunnel complex. Opportunity to crawl into the tunnels for discovering and hearing all things of it. You can also try shooting with real bullets here (your own account).</p> <p>Lunch: Ben Nay restaurant-a typical garden countryside restaurant in Cu Chi tunnels area, on set menu, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee).</p> <p>Back to HO CHI MINH City and enjoy city tour with visit to the Reunification Palace – a symbol of Saigon old Government before 1975, (also called former President Palace) to learn the sorrowful historic of Vietnam from 1954-1975. Then visit and enjoy shopping at lacquerware / Silk weaving and handmade of gem, jewelleries Workshops where the skilful artisans will explain and show you the whole interesting and complicated process to produce a beautiful arts, lacquerware from wood, egg shell, oyster shell, lacquer, and sewing, embroidering the pictures and long-dress (Ao Dai)... you will see the handicraftmen working on the products and the collections of excellent lacquerwares and Ao Dai / longdress at these Workshops too.</p> <p>Dinner : will be held on the terrace of the Floating Restaurant with high-class foods, reception cocktail and welcoming thunderous music to warmly greet</p> |

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| | | | <p>your people when embarking, a music band with particularly interesting fire-circus, favourite love songs then dancing together with the lovely and jolly western/oriental melodies. Enjoy cruising around Saigon River during dinner and Saigon-by-night sceneries.</p> <p>Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</p> <p>Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own (B, L, D)</p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - TRANSFER & TOUR GUIDE: US\$ TBA /pax - ENTRANCE FEES, TOURS & CULTURAL SHOW: US\$ TBA /pax - LUNCH : US\$ TBA /pax - DINNER : US\$ TBA /pax - DRINK DURING MEALS & EN ROUTE : US\$ TBA /pax - HOSPITALITIES / WELCOMING SERVICES & NIGHT SHOW: US\$ TBA / pax - ACCOMODATION incl ABF: <ul style="list-style-type: none"> - luxury Hotel 5 stars US\$ TBA /DBL or TWN or SGL room - very good Hotel 5 stars US\$ TBA /DBL or TWN room or SGL room |
| Day 3 | <p>HO CHI MINH CITY</p> <p>-</p> <p>MEKONG RIVER TOUR / MY THO</p> <p>-</p> <p>CAN THO (by A/C car 175km, motor river-boat & rowing-boat)</p> <p>OVERNIGHT IN CAN THO</p> | | <p>After breakfast, check-out for a fantastic excursion to Mekong Rivers, overland 70 kilometers to My Tho town - the "Gateway of Mekong River and its Delta" short stopover at Cao Dai Temple in Ben Luc town, a very specific religion of countrymen in Mekong Delta which combines Buddhism, Christianity, Taoism and Confucianism, and native Vietnamese spiritualism. Mekong Delta - the rice granary of Vietnam and has vast areas of durian, mango, rambutan and other delicious tropical fruit trees.</p> <p>Arrival My Tho and transfer to the bank of Mekong River, take a motor river-boat which to be rent exclusively for the group then crossing the Upper River and cruising along Tan Long Peninsula, let's enjoy this golden moment to relax the verdant luxuriant sceneries of the watery region, taste very fresh coconut milk, disembark and visit a island, stop-over a handicraft village that produces house-hold items from materials of coconut trees. Walking on the quite country roads, you will reach to local lush orchards, taste delicious fresh fruits, drink hot tea with honey during the traditional melodies and folk music surround you. From here you can observe the life of the Mekong River Delta, the main source of rice and many other agricultural products of Vietnam. Enjoy also a short tilbury carriage tour on the village road. Take boat trip along the canal network with a bit of adventure mood in Ben Tre Province to visit a bee farm and then a coconut candy workshop. Till now rivers and artificial canals are an important circulation system of the Mekong Delta.</p> <p>Finally, a short wark to the planting site on the most rich rice-field of village, where you will enjoy ploughing and rice planting thru a live instruction of tour guides and local farmers. The farmers will lead you how to plough, sow, properly cultivate and grow rice, etc., on a real rice-field with the age-old farming tools, you can able communicating with local farmers then do yourself how to cultivate and take care of rice from germinate till harvest.</p> <p>Lunch: A taste of delicate collation before lunch on the shady isle garden with the specialities fresh fruits on surroundings, drinks hot or iced tea cup with garden-honey during the jolly country-music and its songs It is a moment to fall in love to tranquil nature, exquisite countrysite of Mekong Rivers & Delta. Set menu lunch in a garden restaurant with the specialties of</p> |

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| | | | <p>the Mekong Delta and its Rivers, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee).</p> <p>Then go straight to the centre of Mekong Delta. Slow-down for photo and picturings, set-off and a moment on peak of My Thuan bridge for gaze away out to rivers & delta, it is a longest and most beautiful bridge of Vietnam measuring 1,600m across the Upper River. Cross Lower River by big ferry to reach Can Tho – the capital of Mekong Delta.</p> <p>Arrival in Can Tho, special welcome in hotel with light cocktail, check in VICTORIA CAN THO HOTEL then take your time to free at leisure, enjoy yourself the romantic and pleasant views of Vietnam countryside. Nothing is more refreshing than a view to the sun that is about setting in the horizon, sight and sound by the riverside at sunset, and salubrious countryside breeze, which blows over..are indeed soothing and invigorating.</p> <p>Dinner : Group-dinner buffet inside VICTORIA CAN THO HOTEL, the night –views are uniquely of romantic intersection-rivers, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee)</p> <p>Let's imaging then amazing of incentive gift (<i>just a surprising gift to everybody : may be a small lacquerware box for contain family valuables</i>) which placed somewhere in the room, enjoy your stay.</p> <p>Night tour (over 10 Paxs only) : <i>For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</i></p> <p><i>Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own (B, L, D)</i></p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - TRANSFER & TOUR GUIDE: US\$ TBA /pax - ENTRANCE FEES, TOURS, BOATS : US\$ TBA /pax - LUNCH : US\$ TBA /pax - DINNER : US\$ TBA /pax - DRINK DURING MEALS & EN ROUTE : US\$ TBA /pax - GIFT INCENTIVE : US\$ TBA /pax - HOSPITALITIES / SERVICES EN ROUTE& WELCOMING: US\$ TBA / pax - ACCOMODATION incl ABF: <ul style="list-style-type: none"> - luxury Hotel 4 stars US\$ TBA /DBL or TWN or SGL room |
| Day 4 | <p>CAN THO</p> <p>-</p> <p>HO CHI MINH CITY</p> <p>-</p> <p>PHAN THIET BEACH</p> <p>(by A/C Car 375 km, Motor-river boat)</p> <p>OVERNIGHT IN PHAN THIET BEACH OR NE</p> | | <p>This morning, after breakfast, transfer to the pier then embark on the elegant traditional Mekong wooden ship, and cruising during sunrise, visit Cai Rang floating market. Explore the treasures, strange-looking views of Mekong Rivers. Cruising back to your hotel/resort, a moment of resting, check-out then travel by bus to the City, stop-over Ninh Kieu wharf on the bank of Lower river – is a beautiful city garden where hundreds of shuttle-boats are waiting the passer-by. A good and memorable Group-picture should be take place, visit a Khmer Pagoda to have a glimpse of National Cambodian, then a superb ancient house once a setting for the famous French film “L’amant”, the house is dated 1800s with baroque details....A day to remember!</p> <p>Drive back to Saigon, and straight-up to Phan Thiet beach, 375 km from Can Tho to Phan Thiet beach, the highway is smoothly and cost you of 7 hours usually, since we have to stop somewhere for the rests or visitings also. Landscapes en route are very interesting with the immense rice-fields, farmers are working in the fields, small and peace villagesthere are the</p> |

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| | CAPE | | <p>sweet beginnings to talk with then explanation of Vietnam by our tour guides. Alternately, some funny stories or folk-stories will be told and together with the indoor team-games which very fancy !</p> <p>Then continue driving straight to Phan Thiet, one of the leading relaxed destinations in Vietnam, where you have wonderful days for relaxation.</p> <p>Check in and free time for enjoying activities at the beach-resort.</p> <p><i>There is available to stop-over a nice place / restaurant / cafeteria somewhere , to drink something or a good local drink or cake during the long transfer. No extra.</i></p> <p>Lunch : At Riverside-Garden restaurant on the way drive back to Saigon, set menu lunch, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee).</p> <p>Dinner : Group buffet dinner inside your beach resort on open-air area, enjoy yourself on romantic setting of sea-breeze, silent-night, live-Filipinos music may be available in VICTORIA resort, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee).</p> <p>Night tour (over 10 Paxs only) : <i>For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</i></p> <p><i>Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own (B, L, D)</i></p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - TRANSFER & TOUR GUIDE: US\$ TBA /pax - ENTRANCE FEES, TOURS, BOATS : US\$ TBA /pax - LUNCH : US\$ TBA /pax - DINNER : US\$ TBA /pax - DRINK DURING MEALS & EN ROUTE : US\$ TBA /pax - HOSPITALITIES / SERVICES EN ROUTE & WELCOMING : US\$ TBA / pax - ACCOMODATION incl ABF: <ul style="list-style-type: none"> - luxury Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room - very good Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room |
| Day 5 | PHAN THIET BEACH DISCOVERY - NE CAPE <i>(By A/C Car, and Safari Jeep tour)</i> OVERNIGHT IN PHAN THIET BEACH OR NE CAPE | | <p>Breakfast at hotel then full day for enjoying and feeling the unforgettable wonderful time in the beautiful seaside spot in Vietnam.</p> <p>Firstly, a short visit to Phan Thiet port – one of the largest commercial fishing ports in Vietnam and watch the renowned multi colored boats come in as the fishermen deliver their catch. Travel then Thuy Tu fishermen museum where you will find the largest whale skeleton in the world, along with over 100 other whale skeletons of varied species. Followed-up, a moment to have a look or buy something in Phan Thiet Market, then visit to ancient Duc Thanh school where the famous teacher, Nguyen Tat Thanh (later known as President Ho Chi Minh) stopped to teach on his journey throughout Vietnam on 1911. On the way drive back to resort, visit Pô Sănũ towers - ancient towers constructed by the Chams who once were the owners of a nation called the Kingdom of Champa which had been existing for more than a thousand years. Now the towers still stand there, old and weathered in the shape of a linga, standing on a rocky hilltop and overlooking the sea like the historical witnesses to the ups and downs of a nation on this land for over millennium. The towers seem to wait for you, the visitors coming from the distant lands to discover the left secrets of the ancient vestiges belonging to a lost kingdom. Just a very short distance of the ancient Champa towers is the</p> |

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| | | | <p>old fighting bunkers, which its communication trenches, bartizans and fighting shelters are quite a must-see of the one-time civil-war, is really a memorable to meditative about the political upheavals</p> <p>Afternoon, enjoy an exciting Jeep safari tour which both young and seniors will enjoy this natural trek. The old jeeps departs from your hotel and take you to the nearby coastal resort town of Mui Ne. From there you begin your off-road journey towards the colourful sand dunes, which have been a theme for photographers for many years, each dune have its own beauty, and may change their shapes under winds. Continue through some volcanic stone banks to drive on and experience the colourful petit-canyon, is quite a copy of grand-canyon in Arizona – USA. Continued the jeep tour running on the seaside where you will view a wide scenic unspoiled beach, just you and the sea birds....! That's a moment of life-time !</p> <p>On way back to hotel, there are further opportunities to visit the magical "fairy stream" where you can have the pleasure to walk barefooted in the river, surrounded by coconut trees, grandiose cliffs made from red and yellow clay.</p> <p>Let's imaging then amazing of gift incentive (<i>just a suprising gift to everybody : may be a doll by woodencarving of Vietnamese girl wearing national dress</i>) which placed somewhere in the room, enjoy your stay.</p> <p>Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailot-made, go into a dancing club and a local bar to enjoy the night-life.</p> <p><i>Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own</i></p> <p>Lunch: Set menu lunch in a Rocky beach side restaurant with specialities sea-food.</p> <p>Dinner : Group buffet dinner inside your beach resort on open-air area, enjoy yourself on romantic setting of sea-breeze, silent-night, live-Filipinos music may be available in VICTORIA resort, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee). (B, L, D)</p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - TRANSFER & TOUR GUIDE: US\$ TBA /pax - ENTRANCE FEES, JEEP TOUR : US\$ TBA /pax - LUNCH : US\$ TBA /pax - DINNER : US\$ TBA /pax - DRINK DURING MEALS & EN ROUTE : US\$ TBA /pax - GIFT INCENTIVES : US\$ TBA /pax - HOSPITALITIES / SERVICES EN ROUTE & WELCOMING : US\$ TBA / pax - ACCOMODATION incl ABF: <ul style="list-style-type: none"> - luxury Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room - very good Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room |
| Day 6 | PHAN THIET Fullday free at leisure OVERNIGHT IN PHAN THIET | | <p>After breakfast, take your time to free at leisure, you would enjoy yourself a free-care fullday to sun-sea bathing on beach or just relax yourself and lazing around. Let's making the most of unforgettable senses of a restful day truly.</p> <p>Night tour (over 10 Paxs only) : For the youth or young people in the mind, an exciting tour (max 5 hours) on night is quite tailot-made, go into a dancing club and a local bar to enjoy the night-life.</p> |

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| | BEACH OR NE CAPE | | <p><i>Extra surcharge : TBA USD/Pax Inclusive of escorted guide & transfers only, fees on the spots to be paid by your own</i></p> <p>Lunch : will be held in your beach resort at anytime of the personal time, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee).</p> <p>Dinner: enjoy a lovely Farewell Dinner inside your beach resort with welcome coconut cocktail, live music band of traditional & international melodies, funny song, exciting activities of team-games, then delicious barbecue from fresh seafood, fish to meat, free flow of soft drink and beer... on a nice beach in Ne Cape, a latest album which contain their lovable pictures and noteworthy scenes throughout the itinerary will be the full meaning gift to every couple or single!, live-Filipinos music may be available in VICTORIA resort, included drink (1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee). (B, L, D)</p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - LUNCH : US\$ TBA /pax - DINNER : US\$ TBA /pax - DRINK DURING MEALS : US\$ TBA /pax - GIFT INCENTIVES : US\$ TBA /pax - HOSPITALITIES / WELCOMING & MUSIC : US\$ TBA / pax - ACCOMODATION incl ABF: <ul style="list-style-type: none"> - luxury Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room - very good Beach Resort 4 stars US\$ TBA /DBL or TWN or SGL room |
| Day 7 | Free at leisure until check-out FLY BACK HOME FROM HO CHI MINH CITY | | <p>After breakfast, take your time to free at leisure for your independent activities until check out (at noon), transfer back to Ho Chi Minh City and straight-up to the Tan Son Nhat Airport for a return flight back home. End of your exciting trip.</p> <p>It's timely, you have to say Good-Bye Vietnam. Good-bye Indochina. You surely have plentiful memories of Orient also my country. We (Indochina Incentive House) thank you very much for your choice of our company as your ground handler in Vietnam and may be Indochina countries on further, be sure all our people are your best friends always and beyond. May we will meet and honoured welcome you have other voyages to Indochina in the days coming, continuing to discover, to experience the endless imposing landscapes, then get the really restful moments in a diversified World and a colourful Subregion of Mekong River: VIETNAM – LAOS – CAMBODIA – THAILAND - MYANMAR !</p> <p>GOOD-BYE & SEE YOU AGAIN ! (B)</p> <p><u>BREAK DOWN PRICES : (in U.S dollar)</u></p> <ul style="list-style-type: none"> - TRANSFER & TOUR GUIDE: US\$ TBA /pax |

BREAK DOWN RATES :

| OFFERED SERVICES | Nett Prices in USD per pax for group over 25 paying Paxs | | Notes |
|--|---|---------------|----------------------|
| | Super Deluxe Hotels | Deluxe Hotels | |
| - TRANSFERS & TOUR GUIDE | TBA | TBA | |
| - ENTRANCE FEES, TOURS, RISKSHAWS, BOATS & CRUISINGS | TBA | TBA | |
| - LUNCHEONS | TBA | TBA | as indicated |
| - DINNERS & PRE-DINNERS | TBA | TBA | as indicated |
| - DRINK DURING MEALS & EN ROUTE | TBA | TBA | |
| - HOSPITALITIES : SERVICES EN ROUTE, NIGHT SHOWS, TRADITIONAL PROCESSION, MUSIC & WELCOMINGS | TBA | TBA | |
| - INCENTIVE GIFTS | TBA | TBA | |
| - ACCOMMODATIONS in TWN or DBL | TBA | TBA | Including ABFs |
| - ACCOMMODATIONS in SGL room | TBA | TBA | Including ABFs |
| - Management fees, services charges * | TBA | TBA | |
| - GRAND TOTAL (per Pax in TWN or DBL) | TBA | TBA | |
| - GRAND TOTAL (per Pax in SGL) | TBA | TBA | |
| - Visa upon arrival in Vietnam * | TBA | TBA | May arrange by us |
| Note : The *Items are not including F.O.C. | | | |

| <u>INCLUSIVE OF:</u> | <u>EXCLUSIVE OF:</u> |
|---|--|
| <ul style="list-style-type: none"> • Private transportation between areas by A/C vehicle, tricycle, motor-boat, junk as indicated in the itineraries. • Accommodation based on TWN / DBL or SGL basic R.O.H rooms with daily breakfasts. • Sightseeings, excursions and entrance fees. • Full board in the good local restaurants / inside hotels and drink package during meals as indicated. • Drinking water and cold-handkerchiefs during tour & en route. • Outdoor/Indoor WOW activities, team building/games, traditional music shows, Procession, Pre-dinner cocktails, welcoming music and entertainments, special welcome as indicated. • Incentive Gifts in the staying room and Suggested night activities as indicated. • English or French speaking guides during tours. • A Representant from IndoChina Incentive House during the full stay. | <ul style="list-style-type: none"> • International flights and airport taxes. • Visa arrangement fees. • Insurances. • Personal expense such as telephone calls, fax, laundry, other meals and drinks, and highlights, sightseeings or activities which are not indicated in the programs. • An extra fee for German / Italian / Spanish / Russian speaking guides. • Excess baggage charges. • Tips. |

FOC POLICY :

- ❖ For group over 40 paying paxs : 01 FOCs in SGL room

CHILD POLICY :

- ❖ Child under 6 YRS sharing room without extra bed : 50% of adult's rate
- ❖ Child under 6 YRS sharing room with extra bed : 75% of adult's rate
- ❖ Child from 6-10 YRS sharing room without extra bed : 70% of adult's rate
- ❖ Child from 6-10 YRS sharing room with extra bed : 90% of adult's rate
- ❖ Child from 10 YRS sharing room without extra bed : 80% of adult's rate

- ❖ Extra accommodation rates will be applied in case of a group meeting / conference may take place inside hotels / resorts.

HOTEL LIST

| CITIES | SUPER DELUXE | DELUXE |
|---------------------------------------|---|--|
| HO CHI MINH CITY | <ul style="list-style-type: none"> • SHERATON SAIGON 5 Stars (DELUXE POOL) www.sheraton.com/saigon • CARAVELLE 5 Stars (SUPERIOR) www.caravellehotel.com OR SIMILAR | <ul style="list-style-type: none"> • LEGEND 5 Stars (DELUXE) www.legendhotelsaigon.com • RENAISSANCE RIVERSIDE 5 Stars (DELUXE CITY VIEW) www.renaissancehotels.com • NEW WORLD 5 Stars (DELUXE) www.newworldvietnam.com |
| CAN THO | <ul style="list-style-type: none"> • VICTORIA CAN THO 4 Stars (SUPERIOR) OR SIMILAR www.victoriahotels-asia.com | |
| PHAN THIET BEACH - MUI NE CAPE | <ul style="list-style-type: none"> • VICTORIA PHAN THIET RESORT 4 Stars (SEAVIEW BUNGALOW) www.victoriahotels-asia.com OR SIMILAR | <ul style="list-style-type: none"> • NOVOTEL RESORT 4 Stars (SUPERIOR SEAVIEW) www.accorhotels-asia.com/asia • PANDANUS RESORT 4 Stars (BUNGALOW) www.pandanusresort.com OR SIMILAR |

CONDITIONS OF TOUR

- Validity :** Tour Rates will be validated to SEPTEMBER 2006. The above prices are not valid on Christmas – New Year Day and Lunar New Year periods.
- Payment method :**
 - +By **credit card plus surcharge for bank fee such as** Visa or Master (3%), American Express Card (4.5%) and JCB (4%)
 - + By **Telegraphic Transfer Remittance:** Please plus **25 USD** of Bank Charges to The Total Amount for every time of payment.

Beneficiary : KIEU PHUONG THAO
A/C # : 100014849194891
At **VIETNAM EXPORT IMPORT JOIN-STOCK BANK**
SWIFT CODE : **EBVIVNVX**
Address of bank : 7 Le Thi Hong Gam St., Dist.1, HO CHI MINH CITY, VIETNAM
- Notes of payment :**
 - + All the above prices are **NETT** and **exclusive of any bank charge** for transferring the money to your account to ours or **surcharge if payment by credit card.**
 - + Please be informed that payment by **Bank Draft** is not accepted.
- Deposit :** Deposit representing 30% estimated charges for the whole is to be submitted to TOAN VINH when confirm and the balance will be paid at least 15 days prior to arrival.

5. Rooming List : A rooming list for the above group must be submitted to the hotel at least 30 days prior to the group's or as soon as it is available.

6. Cut-off Date : 30 days prior to group's arrival.

7. Cancellation Policy:

- Within 30 days prior to arrival, 30% charge will be applied
- Within 21 days prior to arrival, 50% charge will be applied
- Within 14 days prior to arrival, 70% charge will be applied
- Within 7 days prior to arrival, 100% charge will be applied

NOTES ON THE TOUR :

- In the event of Force Majeure, unpredictable events (natural calamity, epidemic diseases, delayed flights,...) which are powerless or out of control, Toan Vinh Tours will not compensate any service influenced. The parties concerned nevertheless try the best in order to limit potential loss or damage.
- Passengers will have to pay all expenses of any change, which is made by the Clients themselves during the on-going tour.
- During the on-going tour, any cut of services, which is made by Passengers themselves, will not be refunded in money.